

Characteristics of Advocates

Advocates have many positive characteristics and actions in common. They are:

1. **Fact Finders:** They thoroughly research issues and try to deal objectively with their own related prejudices and preferences.
2. **Individualists:** They avoid getting caught up in group thinking and make their own decisions based on the information. They are polite but committed.
3. **Good Listeners:** They hear what others are saying and communicate their understanding of what is being said and felt.
4. **People who Persevere:** They are determined advocates. They are polite while remaining firmly committed to the cause.
5. **Reasonable:** They understand the limitations of time, talent, and treasure and use good judgment when faced with these limitations.
6. **Credible:** They understand the need for being trustworthy, honest, and sensitive to all involved.
7. **Passionate:** They feel deeply about their cause and are willing not only speak to others about it, but they are also willing to act to promote it.
8. **Communicators:** They are able to clearly and persuasively articulate their point of view.

